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How Proserv helps you get the most out of legacy infrastructure

Topside control solutions add value to assets

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Proserv is a leading specialist in topside control solutions in the Middle East.

In the dynamic energy landscape, managing legacy infrastructure can pose problems for operators.

About partnership content

It's important to maximise uptime and get the greatest value from assets. Meanwhile, safety, of course, remains paramount.

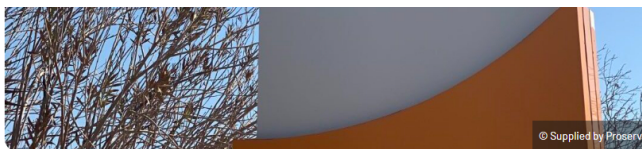
But how can this be done without pushing costs too high?

Whether it be maintaining, upgrading or replacing infrastructure, it is vital to do it in the most efficient way possible.

Proserv offers proven, scalable and safety-focused topside control solutions backed by significant global deployment.

Middle East experience has global benefits





Proserv's Abu Dhabi base is one of four in the Middle East.

Proserv's centre of excellence is in the Middle East, with bases in Dubai, Abu Dhabi, Qatar and Saudi Arabia.

This foundation in the global hub of energy production gives it an enormous breadth of experience in managing the changing landscape of the industry. From there Proserv also supports projects across Africa, Libya, Brazil and the UK. It gives clients confidence in Proserv's ability to deliver at scale.

Chris Chambers, senior vice president, Middle East, India & North Africa, explains: "We have built a significant installed base in the region over the past 15 to 20 years, ranging from small field test units to large hydraulic power units and multi-well control panels.

"Across Dubai, Abu Dhabi, Qatar and Saudi Arabia, we have around 200 people supporting our customers, from office and manufacturing teams to offshore service technicians.

"Our focus is electro-hydraulic controls for the topside market – particularly well control systems, whether onshore or offshore."

Bringing the industry into the digital age

As wells mature, a major part of the challenge is upgrading the infrastructure to take full advantage of the latest technology. Shifting systems from manual to digital allows for better decision making and a maximisation of value.

Chris says: "There is a huge drive from operators in the Middle East to move ageing well site infrastructure from traditional, manual systems into the digital era.

"The aim is to upgrade and modify existing equipment so customers can remotely monitor what is happening at their well sites without having to physically go there.

"It is about getting data to operators faster, then layering intelligence on top of that data so they can understand it and act on it.

"Being able to detect issues more quickly through digitalisation is what customers ultimately want – and that is where we add value."

Remote monitoring boosts efficiency and safety



Proserv offers a range of solutions from its Abu Dhabi base.

Digital systems and the ability to monitor operations remotely brings huge advantages. Firstly, there are the time efficiencies of not having to visit multiple sites to gauge operations manually.

Chris adds: "In the past, someone might have had to drive 200 kilometres to a well site just to check whether oil was flowing, or whether there was a leak or pressure drop. Digital monitoring changes that.

"Operators want data from all of their well sites on one dashboard at a central command centre, so if production drops, they know exactly where the issue is and can respond faster.

"Digitalisation is also much safer. If there is a pressure drop in a gas line, it may indicate a leak, so being able to detect that quickly matters from both an operational and

environmental perspective.”

Safety is also boosted by operators no longer having to risk working in dangerous environments.

Senior vice president, sales & strategic accounts, Daniel Fearnley explains: “This is not about removing people from operations. It is about removing them from high-pressure, high-temperature and potentially dangerous areas, while still allowing those sites to be monitored continuously.”

The benefits of an agnostic approach

What distinguishes Proserv is its agnostic approach to solutions. Its team will always work with operators to find the best and most efficient solution. This may involve developing replacement components that extend the life of existing systems, avoiding the need for a full system replacement.

Neither is it tied to working only with its own equipment.

Daniel continues: “Proserv’s most compelling value proposition is our OEM-agnostic expertise. Rather than being constrained by a single product portfolio, we provide lifecycle support and innovative solutions across a broad spectrum of third-party and legacy systems.

“Our agnostic approach means we can assess equipment based on how it needs to operate today, rather than being limited by who originally manufactured it.

“Our work begins with inspection, fault-finding, testing and reporting. From there, we can recommend the right remediation route for the customer and the asset.

“In many cases, we can create the systems and components needed to keep existing equipment running, rather than replacing the entire system.”

On top of all this, Proserv’s life-of-field service gives customers total confidence in the offering.

Daniel adds: “We do not just build and upgrade the systems. We also support recertification, pressure testing, flushing and ongoing service routines throughout the life of the field.

“For customers, confidence after an upgrade is vital. These are critical production control systems, and if they go down, the financial impact is immediate. Providing life-of-field support after an initial change or upgrade is a major part of what we do, and it really drives value.

“The longevity of our installed base speaks for itself, with many systems still operating after 30-plus years in service. A large focus now is on helping customers future-proof that infrastructure through digital enablement, smarter data insights, and targeted modernisation.”

[Find out more about how Proserv can help your operation.](#)

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